

If cleaning is your business,
you should make it our business



Impress your customers by delivering fast, efficient cleaning with reduced operational costs

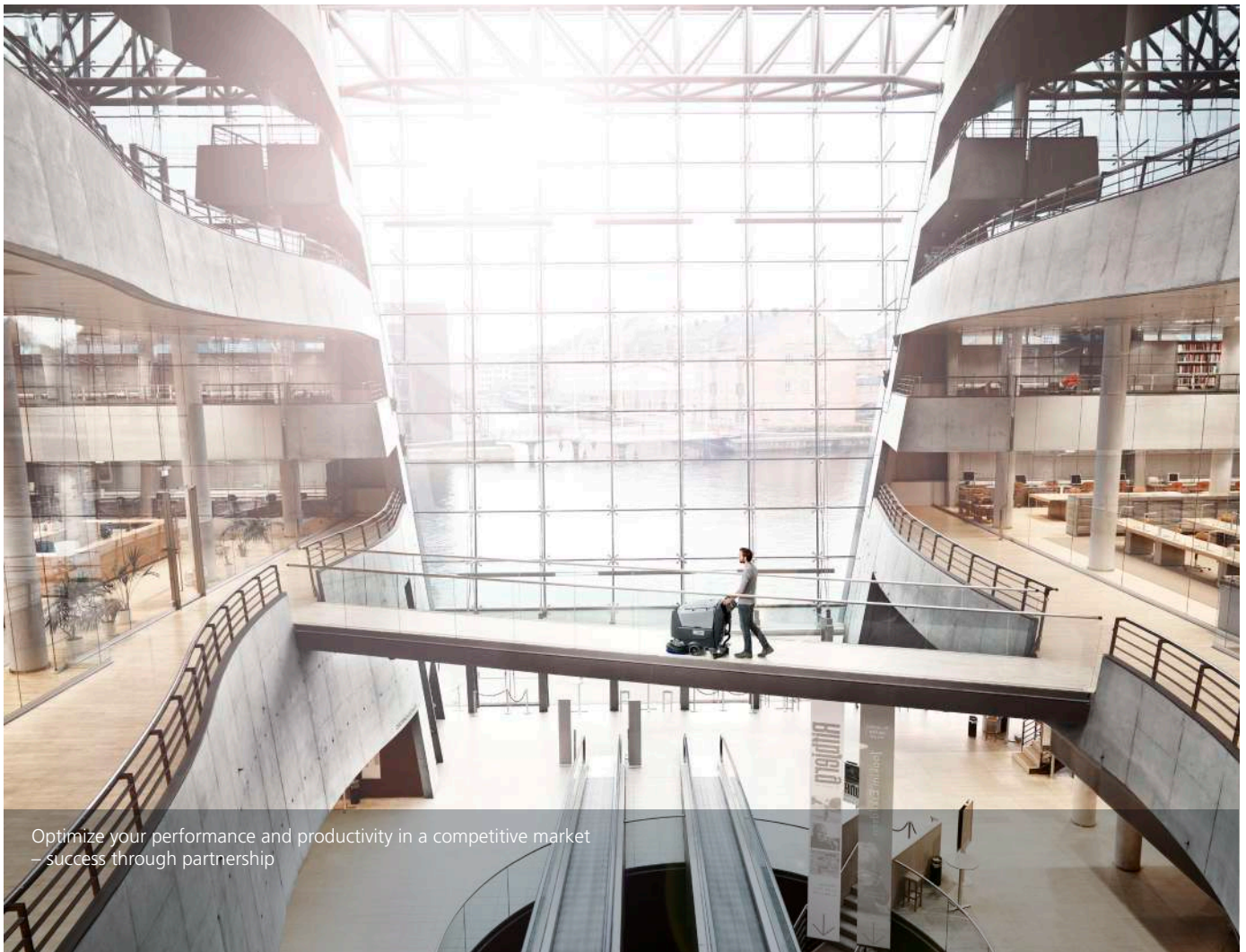
Nilfisk helps strengthen your competitive position by providing you with professional and innovative cleaning solutions.

As your reliable partner, we can help you optimize performance and productivity, reduce operational costs, and meet changing needs with our broad range of cleaning machines and flexible service offerings.

Our Total Care program offers you optimization in every aspect of your business – from making the initial bid, to balancing financial details and running daily operations with minimal downtime. Nilfisk will help you improve your efficiency and cut costs.

Nilfisk advantages for contract cleaners:

- Total Care service program designed specifically for contract cleaners, addressing industry specific needs
- Reduce water and chemical consumption with Nilfisk Ecoflex, minimizing environmental impact
- Save labor by scrubbing floors clean and drying them in one pass
- More vacuum cleaner models with certified HEPA filtration
- We provide service and repair during a problem, enabling you to focus on the job
- Quiet machines allow for daytime cleaning, lowering the cost of cleaning
- Increase safety and reduce risk by minimizing chemical fumes, slippery floors and slip-and-fall accidents



Optimize your performance and productivity in a competitive market
– success through partnership

Top performance in a multitude of cleaning applications



Hotels

A first impression of cleanliness and sanitation helps improve your hotel customers' reputation and business. We know your customers compete for every guest and that first impressions are vital.



Education

Your customers depend on the very best cleaning equipment and services to keep learning environments clean and comfortable for students, staff and visitors.



Public facilities

Keeping your customers' facilities clean, attractive and professional presents several unique challenges. Our broad range of cleaning machines is perfect for almost any cleaning task – indoor and outdoor.



Office buildings

A clean office makes a safer and healthier working environment. With our focus on performance, productivity and reliability we help you deliver the essential services your customers demand.



Hospitality

Kitchen and restaurant hygiene is top priority for your customers. As your cleaning partner we will help your catering customers maintain their reputation for impeccable hygiene standards.



Retail and shopping centers

Clean and safe facilities help create a great shopping experience so that customers visit again and again. We will help you ensure your customers' shopping premises are always hygienic and tidy.



Healthcare

Maintaining clean and safe healthcare facilities is of vital importance. Our cleaning machines deliver superior performance without sacrificing productivity and leaves floors clean, dry and safe.



Metro and bus terminals

With the high volumes of people moving through metro and bus terminals regular cleaning is required to ensure health and safety plus to give a good customer experience.



Warehouses and logistics

Cleaning of a busy and productive warehouse or logistics center requires great focus on efficiency, reliability and safety. With our broad product portfolio we can help you meet your customers' expectations.

Whether you need to clean small or large areas, indoor or outdoor, covering different surfaces and all seasons - we have the machine for you



With a wide range of vacuum cleaners Nilfisk provides superior cleaning performance, durability and strong filtration solutions. Low sound level makes the vacuum cleaners suitable for daytime cleaning even in noise-sensitive areas.



Nilfisk scrubber dryers are carefully designed to improve productivity and drive down your cleaning costs. Ease-of-use, low sound level enabling daytime cleaning and the most effective use of water and detergent make the scrubber dryers a reliable choice for a multitude of facilities.



When it comes to efficient large area cleaning at lower total cost, Nilfisk has the solution for you. Saving both water and detergent, our user-friendly machines are designed to deliver hours of superior cleaning and drying performance at a high speed.



Outdoor areas require ongoing maintenance throughout the seasons. To ensure clean surroundings, well-kept green areas and people's safety during winter we offer a range of compact and highly maneuverable outdoor utility machines with versatile attachments allowing you to react to whatever weather brings.

Optimization in every aspect of your business

- Total Care program for contract cleaners

The Total Care program* is comprised of four elements – each designed to help you as a contract cleaner solve your cleaning tasks as smoothly and cost-efficiently as possible.

Our Total Care program offers you optimisation in every aspect of your business – from making the initial bid, to balancing financial details and running daily operations with minimal downtime. We believe that assisting you with the broad range machine-related challenges you face will save you time, hassle

and money while contributing to the overall health of your business. Nilfisk will help you improve your efficiency and cut costs.

The four factors of optimal cleaning

Nilfisk Total Care program offers you an all-round solution based on four complementary factors, each designed to raise the level of cost-effectiveness in your business.

Cleaning excellence

Cleaning Excellence helps you determine the most efficient set-up for your cleaning task. Expect to save time and money from the initial evaluation, all the way through to the day-to-day operation including the fleet management services. Cleaning Excellence looks at a comprehensive range of variables such as labour costs, time allowances and spatial parameters, to determine the most cost effective solutions based on Nilfisk's industry-leading machines and expertise.

Financial flexibility

Financial Flexibility enables you to select the ideal financing solution for your specific situation: machine purchase, financial leasing, long-term rental and short-term rental are all options.

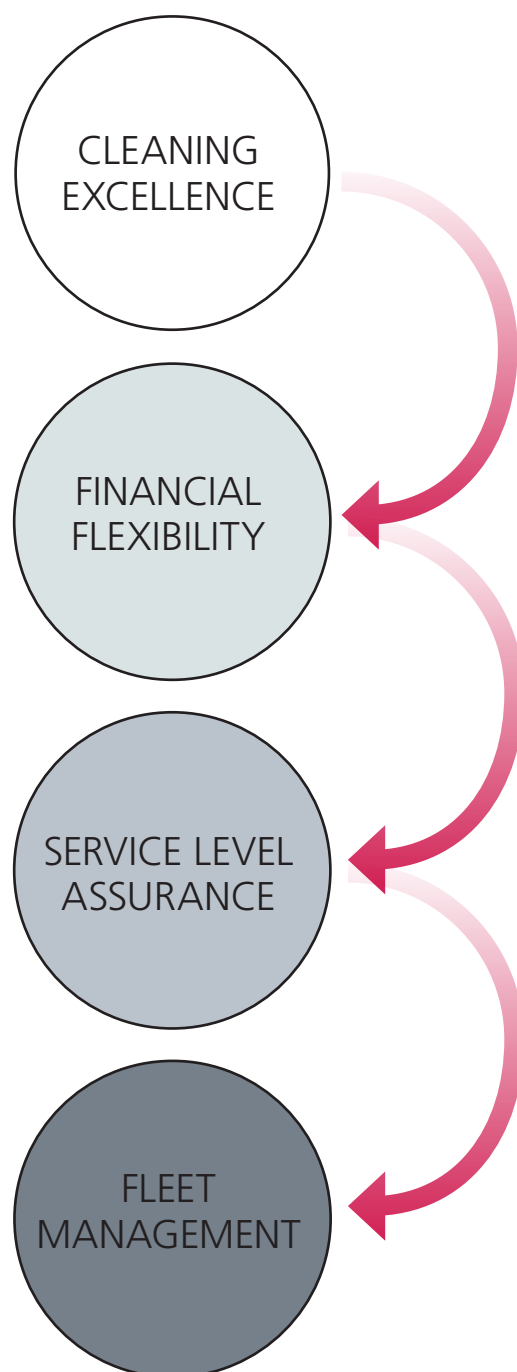
Service level assurance

Service Level Assurance is all about backing the products we provide with superb industry-leading service and support. The goal is to keep your downtime to an absolute minimum. As your partner at every stage of the process, Nilfisk offers unrivalled customer care to help ensure effective cleaning results in an efficient way.

Fleet management

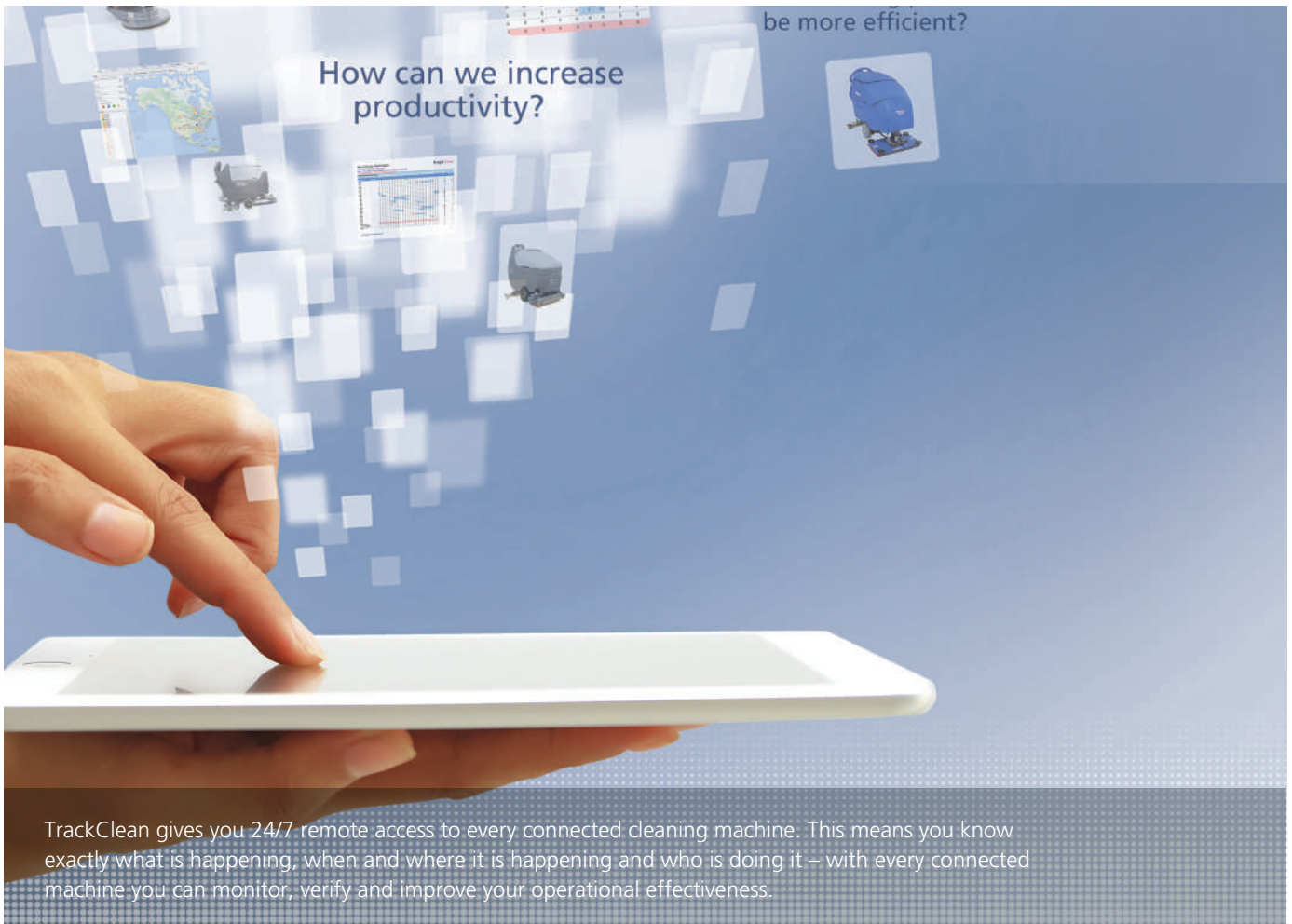
Systematic management of your cleaning processes makes you see the bigger picture and the small details. Our Fleet Management program tracks and gathers the data you need to make your planning more efficient. It helps you reduce your total cost of cleaning and improve your service level by the implementation of three innovative solutions: QR-codes, Total Machine Overview and TrackClean™.

* only available in selected markets



TrackClean fleet management system

- Transparency and profitability at your fingertips



How can we increase productivity?

be more efficient?

TrackClean gives you 24/7 remote access to every connected cleaning machine. This means you know exactly what is happening, when and where it is happening and who is doing it – with every connected machine you can monitor, verify and improve your operational effectiveness.

With TrackClean, you can now initiate proactive improvements in your cleaning program. The TrackClean system monitors fleet operations and transmits the equipment operation data to a secure web portal. The data includes the machine working time, the machine down time, time of day that each activity occurred, the geographic location of the machine, and as an option can include information about the operator.

The system creates reports that ensure you can drive results into your cleaning operation. You can access the secure web portal to review your fleet operations 24/7. You can also schedule reports to be proactively sent directly to your email.

The TrackClean fleet management system is available on a variety of the most popular Nilfisk cleaning machines.

Your benefits

- TrackClean records operational data of your fleet, ensures transparency and increases your profitability
- TrackClean allows you to intelligently optimize your cleaning program, monitor cleaning performance and reduce cost
- The intuitive web portal is accessed via your PC, tablet device or smart phone and provides you with a detailed overview of machine activity to help you drive results into your cleaning operation
- Data is available 24/7 ensuring you the possibility to optimize your machine deployment and reduce down-time
- TrackClean notifies you of any issues that needs immediate attention and can help reduce your repair costs and down-time

Professional service makes a difference - Nilfisk service solutions at a glance

Making the most of your cleaning has two important requirements. The ability to deploy high quality cleaning machines is a critical first step. But having easy and quick access to professional service is another key factor in running your operations smoothly, predictably and with maximum uptime. That is why we are highly committed to delivering our Service Solutions to you.

We realize that one size does not fit all. When signing a service contract with Nilfisk you have the opportunity to select between a range of different service solutions developed to match your specific needs.

We are ready to assist you in choosing the professional service contract that best suits your operations.



Service Solutions Standard – Professional maintenance

Your contract encompasses two yearly maintenance visits and 48 hours response time. Breakdown visits and spare parts are billed separately.



Service Solutions Plus – Optimised performance

With the Plus solution you have a firm grip on your maintenance and repair costs while knowing that your performance is never compromised, only optimised.



Service Solutions Premium – Maximised uptime

If uptime is your absolute top priority and key concern, Service Solutions Premium is the best choice. A quarterly maintenance visit is included, and there are no sudden financial surprises.

Key elements in Nilfisk Service Solutions

Whether you decide to opt for a Standard, a Plus or a Premium service contract, the specific services included are handpicked from the full range:

- Regular maintenance visits
- Fast response time
- Labour & Travel costs
- Service report on every visit
- Loan machine
- Insurance against misuse or abuse
- Spare parts
- Breakdown coverage
- Weekend coverage
- Consumables
- Extended warranty

Improving cleanliness for over 100 years

Nilfisk floor and surface cleaning equipment is designed to make facilities more sanitary and cleaning practices more productive. Our environmentally-sound cleaning solutions improve cleanliness with fewer chemicals and less labor, and boost comfort and the overall experience within facilities cleaned by contract cleaners.

Quick and efficient cleaning solutions that will enhance your reputation are all part of our commitment to provide you with superior value, reliability and efficiency in everything we make and everything we do.

